

## VIETNAM 'ROUNDTABLE' EVENT

**13 September 2010**

**10:00am to 12:00 noon, followed by lunch.**

West Midlands companies are invited to join a 'Roundtable Event' hosted by Le Mai Hoang Giao, UK Trade & Investment Representative from the British Consulate, Ho Chi Minh City

The event will provide an opportunity for companies already trading with Vietnam, or companies with Vietnam as a target market to hear about potential business opportunities and how to develop business in Vietnam. Details of the forthcoming market visit at the end of November will also be discussed.

Venue – **North Staffordshire Chamber of Commerce**  
Commerce House  
Festival Park  
Stoke-on-Trent  
ST1 5BE

### **Vietnam - Introduction**

Vietnam is designated as one of UKTI's High Growth Markets. Vietnam's economy grew by 5.32 percent in 2009, making it one of the top expanding economies in the region despite the global financial crisis. The economy saw a double achievement of gaining economic growth and reigning in inflation, indicating the economy was responding well to the government stimulus policies. The UK is the 17th largest investor in Vietnam with total of US\$2.151 billion

### **Opportunities in Vietnam**

Recent years, bilateral trade between Vietnam and United Kingdom has grown strongly, with UK exports of goods increasing from £81.7 million in 2005 to £206.679 million in 2009. In the same period Vietnam's exports of goods to the UK increased from £721 million to £1.06 billion. Principal UK exports are Power generating machinery and equipment, Medical and Pharmaceutical products, professional and scientific instruments. Considerable opportunities in the following sectors: Infrastructure (power, transport, telecoms), Services, (Banking, Legal, Accountancy), Telecoms, Retail

**To book a place or for more information on this event please contact:**

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