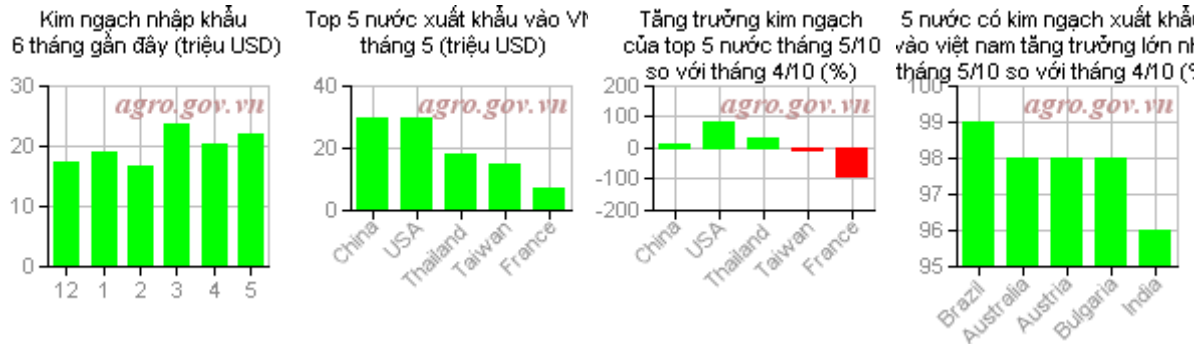


Areas of opportunities in the Agriculture sector in Vietnam

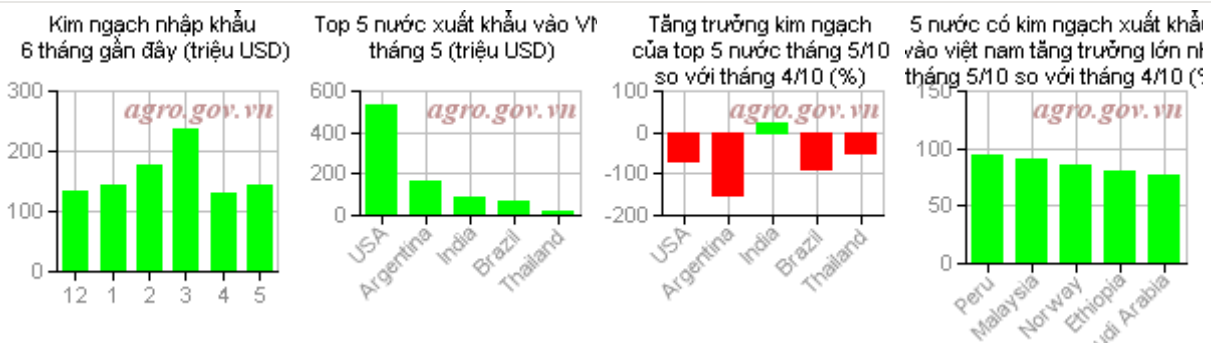
Animal feed



The charts above respectively shows the import value of animal feed to Vietnam for the first 6 months, the leading 5 markets as of May 2010, growth value of the 5 leading markets in May 2010 compared to April 2010 and 5 markets with highest growth rate in May 2010 compared to April 2010.

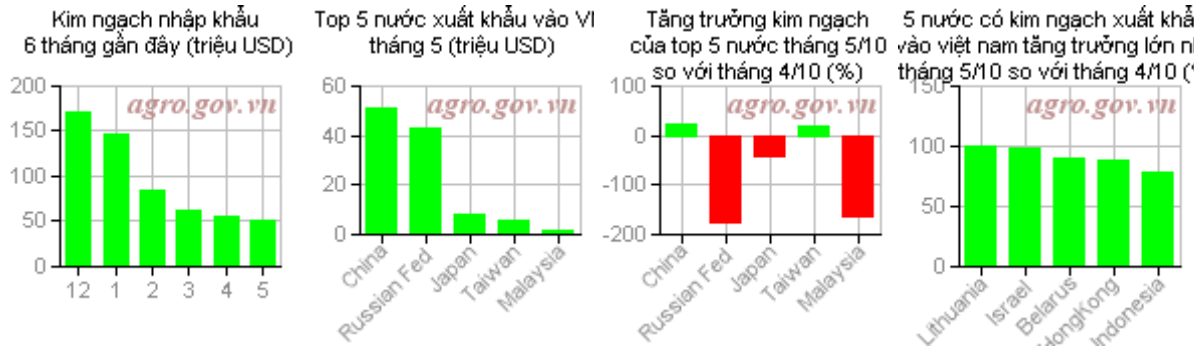
Vietnam is still dependant on imported raw materials and additives for manufacturing animal feeds. 50% of the raw materials and additives needed are imported. Customs' statistics shows that the value of imported animal feed, raw materials and additives for manufacturing animal feed for the first 4 months of year 2010 is over US\$ 800 million, an increase of US\$ 200 million year on year.

Feed ingredients



The charts above respectively shows the import value of animal feed to Vietnam for the first 6 months, the leading 5 markets as of May 2010, growth value of the 5 leading markets in May 2010 compared to April 2010 and 5 markets with highest growth rate in May 2010 compared to April 2010.

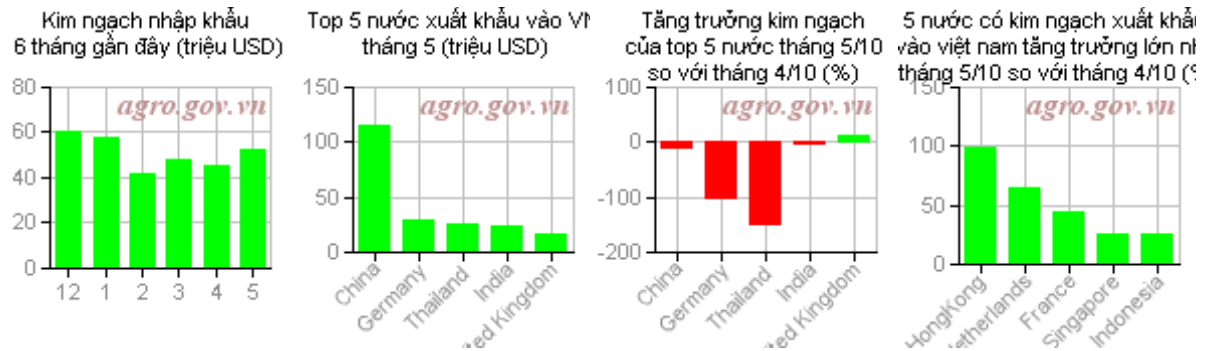
Fertiliser



The charts above respectively shows the import value of fertiliser to Vietnam for the first 6 months, the leading 5 markets as of May 2010, growth value of the 5 leading markets in May 2010 compared to April 2010 and 5 markets with highest growth rate in May 2010 compared to April 2010.

Import of fertiliser into Vietnam keeps increasing both in value and quantity. In the first 5 months of 2010, Vietnam imported 1,439 million tonnes of fertiliser valued US\$340 million, an increase of 23.48% in quantity and 32.88% in value year on year.

Pesticide



The charts above respectively shows the import value of fertiliser to Vietnam for the first 6 months, the leading 5 markets as of May 2010, growth value of the 5 leading markets in May 2010 compared to April 2010 and 5 markets with highest growth rate in May 2010 compared to April 2010. Please note that UK is Vietnam's 5th largest import market for pesticide.

Other areas for cooperation

- Vietnam is the country with the highest price for milk in the world. The amount of fresh milk produced in Vietnam can only meet 22% of the domestic demand. According to Customs Dept, the import value of milk and milk products into Vietnam in the first 7 months of 2010 was US\$ 432 million, a remarkable increase of 60% year on year. 2 local trading companies have approached UKTI Ho Chi Minh City for help in identifying a UK companies who got well-known milk brands. These companies would like to become distributor for a well-known milk brand from EU countries and UK is of their consideration.
- Vietnam is investing more for husbandry. UK pig and cow breeding is known to Vietnam. A number of UK companies are supplying pig and cow breeding to Vietnam. Given the shortage of fresh milk produced in the country, people are looking at establishing large scale dairy farms. The first of this type has been established with the investment of US\$ 5 million. 4,600 milk cows have been imported from New Zealand Israeli technologies are applied.
- Agri-technology such as post-harvest technology or bio-technology to enhance the quality of fruits for export; hygiene food processing technology or poultry/ cattle slaughter chain.

Major events: Ildex (International Livestock, Dairy, Meat processing and Aquaculture Exhibition) www.ildex.com; Vietstock (Vietnam's No.1 official international feed, livestock, meat industry event) www.vietstock.org