

# UKTI SEMINAR MISSION IN SUSTAINABLE INFRASTRUCTURE TO JAKARTA AND MANILA

**Jakarta: 10 – 11 November 2011**

**Manila: 14 – 17 November 2011**

## Why Indonesia ?

**Indonesia is a country of huge potential. It has a population of around 240 million and a fast growing economy, the largest in South East Asia.** Infrastructure development is a key priority for the Indonesian government which estimates that US\$ 30 billion per annum is required for infrastructure development in the next 5 years.

## Market Opportunities

In June 2011, the Government offered 79 infrastructure projects through public-private-partnership (PPP) worth US\$ 53.4 billion. The projects consist of 13 ready-to-offer projects worth US\$ 27.52 billion; 21 priority projects with a value of US\$ 10.38 billion and 45 potential projects worth US\$ 15.5 billion. These include **airports, port toll-road, water supply, solid waste and sanitation and power plants projects.**

There are significant opportunities for UK construction and construction equipment companies, in partnership with local companies, to win business in PPP projects in Indonesia.

These PPP projects should also offer opportunities for a range of consulting services.

## Mission Activities

The visit programme \* will include :

- Trade, Investment and Economic Briefing
- UKTI Seminar **on PPP in Sustainable Infrastructure**

*\*Programme of activities being finalised.*

## How do I join ?

Deadline for registration is **14 October 2011.**

There will be a participation fee of **GBP 100** for the **Jakarta** visit, administered through UKTI's Overseas Market Introduction Service (OMIS) system. Additional services can also be commissioned for identification of and one-to-one meeting arrangement with potential local clients and partners.

**For expression of interest, and enquiries on registration, contact :**

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## Why the Philippines ?

The Philippines government has identified Public-Private Partnerships (PPP) as the way to tackle much needed infrastructure development, bringing with it plans for economic reforms, greater transparency and good governance. From 2011 onwards, PPP projects are planned for roads, ports, airports, rail, health, education, power and agriculture, with an estimated value of US\$ 15.6 billion.

Investments are expected to boost and sustain growth in other sectors such as construction and tourism, and encourage greater participation in other PPP pipeline projects.

Delegates will also have the opportunity to explore business with the **Asian Development Bank (ADB)** headquarters in Manila \*, by attending the bank's **Urban Forum 2011**. Details of the forum are available on the ADB website:

<http://beta.adb.org/news/events/adb-urban-forum-2011-financing-future-cities>

## Market Opportunities

The Philippines' PPP projects offer numerous opportunities for UK products, services and expertise. These can be accessed by participating in the bidding process or tapping supply chain opportunities through direct supply or partnerships.

Opportunities are present for British companies with **infrastructure expertise** including planning, construction, maintenance and equipment; and **specialist expertise** in project management, consultancy, financing and insurance.

\* Opportunities also exist in regional infrastructure projects funded by ADB headquarters located in Manila. **In 2010, the ADB provided US\$ 11.5 billion in financing to its various sustainable infrastructure (energy, transport and water) projects.** This is 66% of its total approved financing last year.

In 2010, UK firms won a total of US\$31.2 million worth of project contracts from the ADB.

## Mission Activities

The visit programme\*\* will include:

**Nov. 14** - PPP briefing by Philippines Board of Investments and other government agencies

**Nov. 14** - Industry networking reception

**Nov. 15 – 17** – Participation in the ADB's *Urban Forum 2011* for regional infrastructure projects

**Nov. 16 (PM)** - UKTI Seminar on *PPP and Sustainable Infrastructure*

Optional

**Nov. 17 – 18** – Participation in the Philippines' League of Cities convention

**Nov. 17 / 18** – Infrastructure site visits

\*\**Programme of activities being finalised*

## How do I join ?

Deadline for registration is **14 October 2011**. There will be a participation fee of **GBP 888** for the **Manila visit** covering programme and logistics arrangement, administered through UKTI's Overseas Market Introduction Service (OMIS) system. Additional services can also be commissioned for identification of and one-to-one meeting arrangement with potential local clients and partners.

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